

Increased National Footprint

We have made continued investments in increasing geographic footprint across regions. We have been able to achieve operational coverage of more than 80% of the country, from 60% in FY 2014-15.

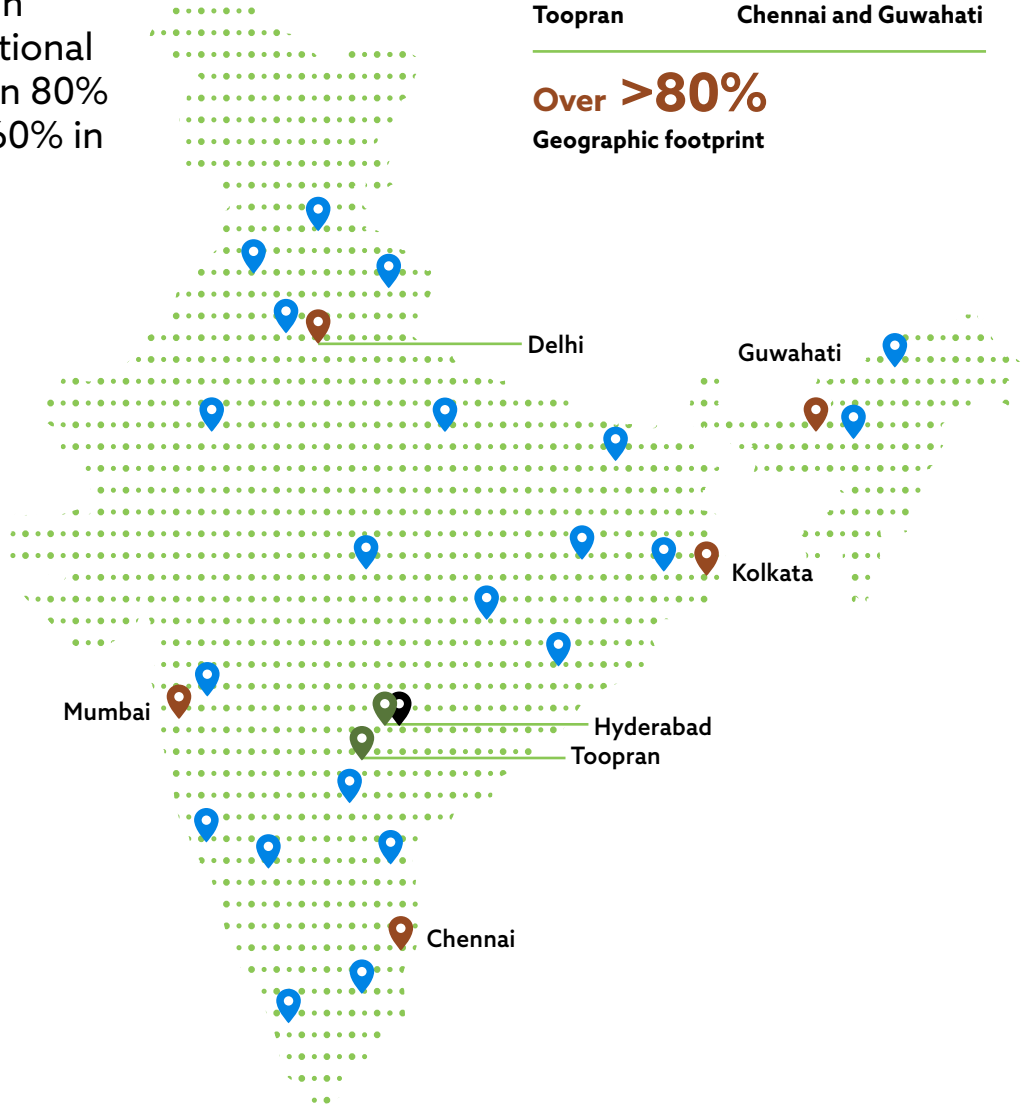
2

Manufacturing facilities in Hyderabad and Toopran





6

Regional offices in Hyderabad, Mumbai, Delhi, Kolkata, Chennai and Guwahati

Over **>80%**
Geographic footprint



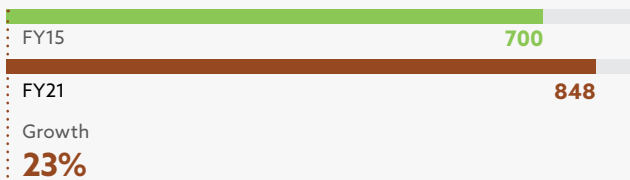
OFFICES AND MANUFACTURING FACILITIES

-  Market presence (states)
-  Regional offices
-  Corporate office
-  Manufacturing facilities

MARKET PRESENCE

Wholesale dealers

Number



Number of retail outlets (direct coverage)

Lakhs

